

# Universities & Academic Institutions

Research Operations & Governance Consulting for Academic Organizations

## THE CHALLENGE WE SOLVE

Grant-funded programs often lack the operational discipline to demonstrate outcomes, satisfy federal reporting requirements, or sustain operations beyond the initial award period. Research departments face governance ambiguity, inconsistent workflows, and performance data that doesn't drive decisions. ZenStrata brings healthcare operations rigor to academic contexts bridging clinical compliance knowledge with enterprise governance frameworks.

*"We bring PMP process discipline and data analytics to research operations where effort is often invisible and accountability is rarely structured."*

## WHAT WE DELIVER

<b>Research Operations</b>	Workflow design for multi-site studies, substudy coordination systems, data handoff protocols, and IRB compliance process standardization.
<b>Grant Program Governance</b>	Program governance architecture for NIH, federal, and foundation-funded initiatives RACI development, milestone tracking, and federal reporting infrastructure.
<b>Academic Medical Center Ops</b>	Governance redesign, operational workflow standardization, and performance management systems for clinical departments and academic health programs.
<b>KPI Framework &amp; Reporting</b>	KPI architecture for grant deliverables, department performance, and executive reporting turning compliance data into leadership insight.
<b>Administrative Workflow Optimization</b>	Cross-departmental process mapping, SOP development, and workflow standardization for research administration and academic operations.

## WHAT YOU RECEIVE

- Documented research operations governance structure with clear accountability
- Standardized SOPs for grant program management and federal reporting compliance
- KPI framework aligned to grant deliverables and funder requirements
- Executive dashboard for academic leadership with real-time program performance
- Stability Index™ Score measuring operational readiness before program expansion
- Research workflow maps with bottlenecks identified and remediation roadmap delivered



---

## ENGAGEMENT & CREDENTIALS

### ENGAGEMENT MODEL

Program Operations Review (\$2,000–\$4,500) or Full STRATA™ Engagement for Academic Orgs (\$18,000–\$38,000).

### CERTIFICATIONS

SWaM Certified · Eligible for grant-funded contract engagements · SWaM-preferred vendor for Virginia public universities and state-funded programs.

---

## Schedule a Program Operations Review

[zenstrataconsulting.com](http://zenstrataconsulting.com) · Richmond, Virginia